



**China Mining Symposium**  
Wednesday, June 23, 2010

**Russian & CIS Mining Symposium**  
Thursday, June 24, 2010

## Sofitel St. James Hotel, London

This two-day mining Symposium in London will provide a unique and comprehensive insight into the world's mining superpowers – Russia and China – focusing on key issues from some of the world's leading authorities on the regions.

Building on the success of last year's Russian and CIS Mining Symposium, a full-day insight into China mining is being included for 2010.

The event will comprise a high-level conference and an exhibition, combined with opportunities to meet the people and companies who operate in these regions. Delegates and exhibitors can opt to attend either one or both days of this unique event to be staged at London's prestigious Sofitel Hotel.

This symposium comes at a time when Russia's Minister of Natural Resources and Ecology, Yuri Trutnev, has confirmed that the government intends to liberalise land-use legislation.

Kazakhstan's Prime Minister Karim Masimov has announced Five-Year Diversification, Industrialisation and Innovation Programme designed to double local metals productions.

Meanwhile, the election of Viktor Yanukovich as president has seen the Ukraine brought closer to Russia.

The symposium will highlight these changes and inform delegates what it means to the mining sector in the region.

### KEY BENEFITS OF PARTICIPATING IN THE SYMPOSIUMS

- Exclusive access to the top executives in the most important companies in this region.
- Hear over 50 mining company directors, financiers, investors and mining consultants working in Russia, Central Asia, Ukraine and China.
- Essential, valuable business information for people doing business or looking to do business in either Russia and the CIS or China.
- Significant networking opportunities throughout the event.

# 2ND MINING INVESTMENT SYMPOSIUM



## CHINA MINING SYMPOSIUM – WEDNESDAY, JUNE 23

Incorporating an exhibition and conference, this one day event will provide delegates with a no-nonsense, comprehensive and to-the-point round-up of what you need to know about the Chinese mining sector if you want to develop business opportunities or invest.

### The key conference sessions will include:

**08:45** Chairman's introduction

**09.00** Understanding China's mining policy and the impact for the international global resource sector

- Outlining opportunities for exploration and mining in China
- What's new in Chinese mining policy and legislation?
- What is China doing to facilitate domestic exploration and development?

**09.30** China's demand for natural resources – opportunities for foreign companies

- Looking at the current state of the Chinese economy and what this means for foreign mining companies
- What is China's long term resource acquisition strategy?
- What balance will be struck between developing domestic mining capabilities and importing natural resources?

**10.00** China's outbound investment mining strategy

- What is China's current outbound investment strategy and how can the mining sector benefit from it?
- Reviewing recent investments made by China in the global resources sector
- Equity, debt and offtakes – understanding what Chinese investors in global mining really want for their money
- Spotlighting key regions China is focusing on for investment in mining

**10.30** Identifying the project finance options for foreign mining companies operating in China

- Developing cooperation between Chinese banks and the global mining sector for projects in China
- Providing finance for Chinese mining companies
- The outlook for mining finance from China
- What is the outlook for mining project funding in the current environment?
- When is the cost of capital likely to stabilise?
- Exploring current financing options in China for the minerals sector
- What's driving strategic M&A and investment in the mining sector?
- Outlook for debt financing and structured finance

**11.00** Morning break

**11:30** 10 minute company presentations

**12.00** Stock Exchange listing options for Chinese and international mining companies

- Benefits of listing on the Shanghai Stock Exchange (SSE) for resource companies
- Reinforcing Hong Kong as the key international capital market for mining and natural resources companies
- Australian Securities Exchange (ASX) – combining stability with proximity to major emerging economies
- Toronto Stock Exchange (TSX) – a global resource for capital
- Options for listing on the London Stock Exchange (LSE) or Alternative Investments Market (AIM)

**12.30** The impact of Chinese investment in African mining

- Forecasting the future of Chinese mining and infrastructure investment in Africa
- Examining Chinese outbound investment in Africa and demand for African mineral producers

- Tracking patterns and locations for future Chinese investment
- Examining China's Africa investment policy
- Creating a successful business model for Chinese investment in the African resources sector
- Reviewing China's African resource investment policy's results to date and how China's SOEs have reacted
- How could China's methods for resource development in less-developed countries be improved?
- Why is MOFCOM licensing more Chinese OFDI (Overseas Foreign Direct Investment companies)?

**13.00** Lunch

**14.00** Doing business with China – a perspective from a major Chinese corporate

- Examining recent success stories and future opportunities
- Understanding foreign labour codes and practices, CSR/environmental issues and regulatory/political issues
- Fostering international co-operation with China for mutual benefit
- How do Chinese companies see global resources supply/demand changing in the next five years as a result of rapid economic growth in China?
- What is China's strategy to meet future resource needs in the country?
- What do Chinese companies consider to be the main challenges when looking to invest internationally in the resources sector?

**14.30** Doing business with China – an international perspective

- Examining the investment opportunities created by the GFC for China and the implications for the resources sector
- Understanding the scale and implications of China's emergence as an exporter of capital
- Chinese investors acquiring distressed assets and distressed debt - threat or opportunity?
- Preparing for contract price negotiations – lessons learnt and things to consider
- Ensuring geopolitical risk and protectionism issues are overcome before deals are made

**15.00** Afternoon break

**15.30** Examining policy developments in Mongolia affecting the mining and investment sectors

- Examining Mongolia's plans to list SOEs on international stock exchanges
- Updating the current economic climate in Mongolia and the extent that mining currently contributes in the economy
- Reviewing Mongolia's potential as a supplier of minerals and looking at which markets Mongolia can service
- Detailing the latest in policy developments impacting the development of Mongolia's resources industry
- What are the implications of these developments for foreign investors?

**16.00** Panel discussion: what are the challenges and opportunities presented by China for the global mining sector?

- Panellists will discuss key issues raised throughout the conference in a thought provoking and interactive wrap-up panel session.

**16.30** Closing remarks from the chair

# 2ND MINING INVESTMENT SYMPOSIUM



## RUSSIAN & CIS MINING SYMPOSIUM – THURSDAY, JUNE 24

The Russia and CIS Symposium will focus on the mining challenges and investment opportunities in Russia, Central Asia and the Ukraine highlighting the latest developments affecting foreign participation in local mining enterprises, and what should foreign investors be prepared for when entering the CIS mining market.

### Key conference sessions will include:

#### 09:00 Chairman's introduction

#### 09:05 Overview of post-crisis developments in Russian mining

- The impact of the global economic crisis on Russia's mining and metals sector
- Rosgeologia – state initiative for financing exploration in geographically remote areas
- Major mining investment projects and opportunities in Russia
- Update on 2009/10 foreign investment
- Review of mining investment climate, risks and regulation
- Update on outward M&A activity and inward investment in Russia

#### 09:45 Mining and exploration outlook in Russia

- Focus on the activities of mining companies in Russia, and on investment opportunities in the country
- Gold mining
- Coal and iron ore mining

#### 10:30 Morning break

#### 11:00 Update on mining in Kazakhstan and Central Asia

- Investment climate: current taxation of mineral extracting sector throughout Central Asia
- New law on subsoil assets and subsoil use regulation in Kazakhstan. What are the benefits for foreign Investors and mining companies?
- Five year modernisation programme for Kazakhstan. "Metals for Resources" investment policy
- Mining regulation update for Central Asian states: mining & exploration tender practices; government purchase of mining rights; exploration and mining licence issuance and transfer practices

#### 11:40 Mining and exploration outlook in Kazakhstan and Central Asia

- Focus on the activities of mining companies in Kazakhstan and Central Asia
- Update on outward M&A activity and inward investment
- Update on Uranium mining in Kazakhstan and Central Asia

#### 12:30 Lunch

#### 14:00 Update on Mining in Ukraine

- Macroeconomic and investment priorities of the new Ukrainian Government
- Review of licensing process for exploration and mining in Ukraine
- Investment opportunities in Ukrainian energy / uranium mining
- Impact of the global economic crisis on Ukraine's mining and steel markets. Has the recovery begun?
- Update on outward and inward M&A activity in Ukrainian mining sector
- Focus on the activities of mining companies in Ukraine

#### 14:40 Financing emerging mining producers in Russia and CIS

- Review of current global market conditions in the mining sector and key conditions for financing mining companies
- Selecting financial strategy: project finance vs debt finance vs M&A vs equity
- Examination of the mergers and acquisition activity of CIS companies, and on the financing opportunities available to them
- Outlook for debt financing and structured finance
- Mining IPOs. Is the new boom on the way?
- Key capital markets for mining and resources companies. Where to list?
- Listing procedure, and opportunities to raise funds in Europe, China, Canada, US.

#### 16:10 Afternoon break

#### 16:30 Investment panel of professional investors

- Review of the financing issues facing CIS mining companies in Europe and Asia
- Discussion on the perceptions of risks and rewards at corporate and national level
- How investors approach the mining sector going forward?

#### 17:00 Closing remarks from the chair

"We have crafted a programme which covers all the major subjects for miners, investors, suppliers and service companies who want to explore business opportunities in these two resource and mining superpowers"

Mining Journal editorial director, Dr Chris Hinde



## REGISTER TO ATTEND

One day (either day) delegate ticket price:

**£525 + 17.5% VAT**

Two day (both days) delegate ticket price:

**£900 + 17.5% VAT**

Registering could not be easier, simply:

- Contact Lisa Huggins at [lisa.huggins@aspermontuk.com](mailto:lisa.huggins@aspermontuk.com) or on Tel: +44 (0)20 7216 6080
- Fill in this form and fax back to +44 (0)20 7216 6050
- Register online at [www.miningsymposium.com](http://www.miningsymposium.com)

Company details:

Company: \_\_\_\_\_

Address: \_\_\_\_\_

County: \_\_\_\_\_

Post / Zip Code: \_\_\_\_\_

Country: \_\_\_\_\_

Delegate details:

Name: \_\_\_\_\_

Job title: \_\_\_\_\_

Tel: \_\_\_\_\_

Mobile: \_\_\_\_\_

E-mail: \_\_\_\_\_

I would like to attend:

- Day One – China Mining Symposium  
 Day Two – Russian & CIS Mining Symposium  
 Both days

Terms & Conditions

- (1) Tickets are non-refundable, except in extreme circumstances at our sole discretion. Tickets are, however, transferable.  
(2) Tax is applicable to all currency payments at a rate of 17.5%. A tax receipt will be issued. Tax will be included in final amount to be taken /invoiced at the point of booking.  
(3) If an invoice is requested, please be advised that delegate registration is only confirmed upon receipt of full invoice payment. If payment is not received prior to the event, access to the event will be denied.

### Payment details:

- Via BACS payment – an invoice will be issued to you  
 Accept enclosed cheque made payable to Aspermont UK  
 Please invoice me  
 Pay by credit / debit card (we do not accept AMEX)

Card number: \_\_\_\_\_

Expiry date (mm/yy): \_\_\_\_\_ Security number: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## SPONSORSHIP AND EXHIBITING

### OPPORTUNITIES

Sponsorship and exhibiting at this event is a cost effective method of marketing your company to the key decision-makers in the mining and finance industries. It will raise your company profile, generate new business opportunities and, in many cases, signed business deals. Sponsors are able to make a positive contribution to the conference while enjoying exposure across a wide cross section of the mining, exploration and investment communities, and positioning your company as a market leader.

Exhibiting will provide your company with a 'base' at the event at which to meet potential clients.

An upgraded exhibition package will include an opportunity to present your company within the main conference.

Sponsors and exhibitors will feature prominently in all aspects of the event, including pre-conference marketing, such as the website, e-marketing, direct mail and advertising, through to on-site branding, corporate entertaining and networking.

Exhibition and sponsorship costs range from £1,500 to £10,000 and include:

- Basic exhibition package £1,500 + VAT
- Exhibition space plus speaker slot £4,500 + VAT
- Basic sponsor package £5,000 + VAT
- Symposium pens / notepad sponsor £6,000 + VAT
- Refreshment break sponsor £6,500 + VAT
- Lunch sponsor £7,000 + VAT
- Conference session sponsor £8,000 + VAT
- Evening drinks reception sponsor £8,500 + VAT

For more information about how you can be involved, contact Joe Smith on Tel +44 (0)20 7216 6065 or at [joe.smith@aspermontuk.com](mailto:joe.smith@aspermontuk.com)

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